



**CLOSED**

## **Hiring Business Creation Manager**

The Jordan Society for Scientific Research, Entrepreneurship and Creativity JSSREC is seeking to hire a Business Creation Manager for the ENI-CBC project “BESTMEDGRAPE” funded by EU-ENI CBC.

*If you have experience in conducting business training, you are sociable, creative and energetic, we will be glad to cooperate with you!*

### **TOR:**

#### **Key Responsibilities:**

- Teach the Participants how to develop and strengthen skills and expertise useful in the start-up phase of a new business.
- Teach the potential entrepreneurs significant notions related to business knowledge and know-how.
- Identify strategic technologies for potential companies.
- Teach the Potential entrepreneurs to set up a strategic plan for innovation management, which will include:
  1. Identification of centers of technological excellence;
  2. Transfer of technologies and skills;
  3. Creation of new products and/or processes.
- Teach the potential entrepreneurs how to turn their ideas and inventions into actual companies, which will, in turn, be capable of entering the market with new products.
- Teach the potential entrepreneurs how the development of specific competencies, such as social media marketing/crowdfunding/business plan.
- R&D in turning ideas and science to real business using agriwaste.
- Valuing ideas and turn them to business generating income using updated technology.
- Experience in the spin-off and startup companies.



- Development of training modules relevant to Research and Development particularly in agriculture waste management.
- Be involved in training potential entrepreneurs, The training session will be delivered with passion and enthusiasm
- Ensure that all training outcomes are achieved
- Become a Subject Matter Expert (SME) for the Transformation being implemented and all related processes and policies.
- Help drive continuous improvement by working with project management teams
- Coordinate business creation training and consulting activities
- Share business creation best practices among partners
- Support in the development of business models of the startups
- Internal reporting about business projects
- Follow up progress of selected ventures

The above list of job duties is not exclusive or exhaustive and the post holder will be required to undertake such tasks as may reasonably be expected within the scope and grading of the post.

### **PERSON SPECIFICATION**

- Minimum a Bachelor's Degree in Business Development, Business Planning, or any related field.
- Good experience in training and instructional methodologies (at least five years as a trainer) and demonstrate skills in time management, teamwork, communication, and planning;
- Conducted at least 10 courses as a trainer
- Experience of training, coaching.
- The ability to be flexible, adaptable to change and good at problem-solving
- Excellent IT skills, particularly in Excel, PowerPoint, and other Microsoft Office applications.
- Excellent verbal and written communication skills.
- Excellent interpersonal skills



- Exceptional self-motivation, persistence, and diligence while being trustworthy, intuitive, and methodical.
- Very strong organizational and time management skills, able to demonstrate the ability to work to deadlines.
- Be able to work on your own without the need for constant supervision.

**Proposals are accepted from 8/6/2020 to 23/6/2020**

Prof. Rida Shibli

President of JSSREC

Telefax: 0096265166683

Mobile: 00962797007869

Email: [sfsrjo@yahoo.com](mailto:sfsrjo@yahoo.com); [info@jssr.jo](mailto:info@jssr.jo);

Website: [www.jssr.jo](http://www.jssr.jo)